

3 Questions with... Ben Garland

Featuring:

Jarrad Linzie, *Global Head of Fixed Income Index Research, MSCI*

Hi, my name is Jarrad Linzie, Global Head of Fixed Income Index Research, based out of New York.

Q:

What can you tell us about Fixed Income Index Research? What skills are key to succeeding in a role like this?

Jarrad Linzie:

Within Fixed Income Index Research we're here to provide the investment community transparency and insight within the 140 trillion dollars asset class. Due to the multidimensional nature of Fixed Income, one of the most important attributes one will need to possess is the ability to collaborate. It is not feasibly possible for one to be a specialist at all aspects of Fixed Income. Therefore, one will need to be resourceful, as well as humble enough to ask for help in order to produce products for our respective client base.

Q:

What advice would you give to others interested in a similar role or a firm like MSCI?

Jarrad Linzie:

For those interested in a role at MSCI, having a client-centric mindset is paramount. We're searching for individuals with an entrepreneurial mindset, looking to innovate and disrupt in order to increase the brand's market share. I would also like to note, MSCI is full of brilliant individuals - however, what sets them apart is the ability to listen and have passion to succeed.

Q:

If you could have dinner with anyone, dead or alive, who would it be?

Jarrad Linzie:

Most may expect me to give names like Harriet Tubman, Martin Luther King Jr., Nelson Mandela, Barack Obama, Jay-Z, Tiger Woods or maybe even LeBron James. It's no secret I grew up in low-income housing and lost my mother at the age of 17. I would love to have the opportunity to have dinner with my mother to illustrate to her what her son has truly become in life. I would also like to take the opportunity to have a dinner with my uncle, who recently passed last year this time, in order to say goodbye to him as well.

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